

### **BOOKING PROCESS:**

1. The contract (applied only for direct customers) needs to be signed and returned back to us within 48hrs from booking date
2. The crew list needs to be completed in full and returned back to us not later than 2 weeks before departure
3. Skipper's sailing licenses should be received the soonest (not later than 60 days before embarkation)
4. Co-skipper's sailing licenses, if available, should be received the soonest (not later than 60 days before embarkation)
5. A sailing experience document (resume) needs to be completed by the Skipper in detail and returned back to us the soonest (not later than 60 days before embarkation).

**Our company reserves the right to, without any liability, cancel bookings for which documentation has not been provided in due time.**

### **PAYMENT POLICY:**

1. The down-payment of the charter (50%) is payable by bank transfer upon reservation (within 1 week maximum)
2. The balance payment of the charter (50%) is payable by bank transfer at least 30 days before departure
3. All extra services are paid in cash upon embarkation
4. The security deposit, refundable, is paid by Credit Card (Visa or MasterCard) or in cash upon embarkation.

**The contract is null and void if our company has not received all payments in due time.**

### **SKIPPERED CHARTERS:**

**Special term** - The professional skipper is responsible for the boat safety (regarding navigation) & the charterer for any loss or damage to the boat & her equipment caused by gross negligence or wanton/ wilful misuse by any of such a party.

### **DELIVERY PROCESS:**

Departure & returning day for all charters is Saturday. Contract charter time starts at 17.00h & ends at 09.00h. **The yacht should return to base the day before the end of the charter contract, latest 18:00h**, overnight accommodation on board till 09:00h next day.

<b>Validity</b>	<p>1. The signature of this agreement by the owner and/ or his agents becomes valid and binds the owner to his obligations herein after mentioned only on condition that the owner will actually receive the sums of the payments as indicated in the front page (charterparty), in time.</p>
<b>Delivery</b>	<p><b>2. THE OWNER AGREES:</b></p> <p>a. To fit out the yacht and to hand her to the charterer, without crew, clean, ready for sea, with all the gear and the agreed equipment (per inventory list) and in proper running and seaworthy condition at the agreed on the first page place (charterparty).</p>
<b>Insurance</b>	<p>b. To insure the yacht and her equipment as per the Greek law and against fire, marine and collision risks and third party damage and against any and all loss or damage and the charterer shall therefore be relieved of any and all liability which is covered by the said policy, provided that such loss or damage is not caused or contributed to by any act of gross negligence or willful default on his part. The owner shall not be under any liability for the loss or damage to the personal property of or for any injury to the charterer or any person on board with his permission.</p> <p>c. To employ every reasonable effort to ensure delivery of the yacht on the agreed date and place mentioned in front page, but if for any cause whatsoever the yacht shall not be available, the charterer shall have the right of choice of one of following possibilities:</p>
<b>Delayed Delivery Excess Delay</b>	<p>I. Provided that the following charter commitment of the yacht allows it and that the owner agrees, to prolong the period of charter by the same length of time by which the delivery has been delayed.</p> <p>II. To leave the date of termination unchanged and to be refunded by the owner with an amount proportional to the time by which delivery was delayed at the rate corresponding to the agreed total charter fees.</p> <p>III. If the delay of delivery exceeds one fourth (1/4) of the total charter time, to cancel this agreement and be refunded by the owner with the total amount paid for this charter. In any of the events mentioned in this clause, neither party shall be liable to pay to the other any other compensation for any loss or damage resulting from the curtailment or the cancellation of this agreement.</p> <p>IV. To accept a similar yacht suggested by the owner.</p>
<b>Redelivery (return of the yacht and delays)</b>	<p><b>3. THE CHARTERER AGREES:</b></p> <p>a. To redeliver the yacht to the owner at the agreed date, time and place, together with all her equipment, in the same good condition as she was at take-over. If he shall for any reason, weather conditions included, fail to deliver the yacht at the aforesaid date and time, to pay to the owner demurrage at the rate of the charter price per day of this agreement increased by fifty percent (50%), for every day of fractional part of a day thereafter until delivery has been effected. If he leaves the yacht at any place other than the place designated in this clause (charterparty), to pay to the owner all expenses involved in transferring the yacht to the place of redelivery and pro-data demurrage as above for the number of days required for this transfer, as well as for any loss or damage which may occur on or to the yacht until she has been taken over again by the owner.</p>
<b>Security (Refundable) Deposit</b>	<p>b. To leave on deposit and as guaranty with the owner on taking over the yacht the amount indicated in front page (per charter conditions), to meet in whole or in part any claim by the owner in respect of any loss or damage to the yacht and/ or her equipment and for any claim by the owner in respect of the provisions of clause 3 (a) above.</p> <p>The aforesaid deposit shall be refunded to the charterer, subject to the provisions above, after inspection of the yacht, her gear and her inventory by the owner. The payment of the security (refundable) deposit is designed to cover only one incident of a substantial nature at any one time, viz: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new security (refundable) deposit immediately upon receipt of replacement or repair.</p>
<b>Restrictions in the use of the yacht</b>	<p>c. Not to use the yacht for racing unless different is agreed and described on the front page (per charter conditions) and a racing risk insurance is paid, or the towing other craft, except in emergency or generally for any purpose other than that of private pleasure of the charterer and his party which should include not less than one (1) qualified skipper and one (1) experienced crew member, but not more than the mentioned in front page number (per charter conditions), in all at sea, or to accommodate aboard any person other than those shown on the crew/passenger manifest nor to take the yacht or permit her to be taken outside the area of the Greek seas nor to sublet the yacht without the written consent of the owner.</p> <p>d. Not to allow any person on board to commit any act contrary to the customs laws of Greece or of any country or contrary to the laws pertaining to fishing or under water fishing nor to seek and/ or take possession of objects or archaeological nature or value and that in case any such act is committed this agreement shall thereupon terminate, but without prejudice to any rights of the owner and that the charterer shall carry alone any resulting responsibilities and he shall answer alone to the appropriate authorities.</p>
<b>Composition of party charterer's party and cruise limits</b>	<p>e. To take every possible preventive measure and precaution to avoid to bring the yacht in any condition in which the yacht will need to be towed to any point by another vessel, but towing the yacht should such a necessity arise, in spite of the charterer's efforts, to notify immediately the owner and if such a contact is impossible to negotiate and agree with the captain of the other vessel on the price to be paid, before allowing the yacht to be towed.</p>
<b>Agreement for towing the yacht</b>	<p>f. Not to leave a port or anchorage if the harbor authorities have imposed a prohibition of sailing or while the yacht has unrepaired damage or without sufficient reserves of fuel or in general, when weather conditions or the state of the yacht or her crew or a combination of them concerning the safety of the yacht and her crew is doubtful.</p>
<b>Restrictions in leaving port In the use of canvas in navigation yacht log</b>	<p>g. Not to sail the yacht in any area not sufficiently covered by the charts at his disposal or without having previously studied the charts of the area and other printed aids on board thoroughly, not to sail the yacht at night without all navigation lights functioning.</p>
<b>Itinerary</b>	<p>h. To keep the yacht's log book up to date, noting each day the port of call, the state of the yacht and her equipment, any change in the composition of the crew when at sea, regularity, the times position, weather conditions, sail plan and hours of engine operation.</p> <p>i. To plan and to carry out the yacht's itinerary in such a manner as to reach the port of call farthest away from the point at which the yacht must be returned to the owner (turn-around point) within the first one third (1/3) of the charter period and that two days prior to the termination of the charter the yacht's port of call shall lie at a distance not greater than forty (40) N.M. from the point at which the yacht is to be returned to the owner.</p>
<b>Reports of yachts position and state information</b>	<p>k. To report by telephone or cable to the owner at reasonable intervals the position and state of the yacht and of her passengers, as well as in the event of any damage to the yacht.</p> <p>l. To study and acquire a working knowledge of any printed matter pertaining the proper handling of the yacht and to the conditions in the cruising area which may be made available to him by the owner.</p>
<b>Observance of customs and diving laws</b>	<p><b>IT IS HEREBY FURTHER AGREED BY AND BETWEEN THE PARTIES HERETO:</b></p> <p>4. This agreement is entered into on the bases of the charterer's competence in sailing, seamanship and navigation stated by him in writing and in the event of any error, omission or misinterpretation in this respect being subsequently discovered, the owner shall be entitled to terminate this agreement forthwith and to retain the charter fees.</p>
<b>Charterer's sailing qualifications Test of Sailing Competence of charterer and his crew</b>	<p>5. The owner (or his representatives) may require the charterer and his crew to demonstrate their competence in handling and navigating the yacht safely by actually operating the yacht at sea with the owner (or his representative) aboard and should the charterer and/ or his crew fail to satisfy the owner in this respect, the owner may terminate this agreement as stated in clause (4) above or place aboard the yacht a skipper, if one acceptable by both the owner and the charterer is available, at the expense of the charterer, for as many days as the owner will consider necessary for the safety of the yacht and her passengers and any time required for this test of the charterer's competence and seamanship will be part of the agreed charter period.</p>
<b>Take-Over of the yacht &amp; time required for it</b>	<p>6. The delivery of the yacht to the charterer will be made at the commencement of the charter period as agreed. The time required to demonstrate the yacht to the charterer and to familiarize him with her should be part of the agreed charter time. The free use of the yacht will be granted to the charterer after he has signed the Take-Over form (on the inventory list).</p>
<b>Acceptance of the yacht charterer's responsibility during charter time</b>	<p>7. Before signing the aforesaid form, the charterer shall have the right to inspect the yacht, her gear and her inventory thoroughly to ascertain that all are available and in good working condition, except as may be noted thereon (and/ or per inventory list), but the signature of the Take-Over form (on the inventory list) by the charterer shall be deemed to imply acceptance of the yacht which thereafter will be in the charterer's full responsibility and the charterer shall have no right to claim for any loss of time or expense occasioned by any accident or breakdown or failure of any part of the yacht.</p>
<b>Running expenses Ascertainment of damages</b>	<p>8. After take-over, expenditures for port-dues, water, fuels, oils and any other stores required, as well as the repair of any damage or failure that may occur while the yacht is in the charterer's responsibility and which are not the result of normal and natural wear shall be made by the charterer at his expense, provided that he previously obtained the consent of the owner for the technical suitability of the repair to be made. In the case of repairs of damages or failures resulting clearly from normal and natural wear, the charterer shall previously obtain the owner's consent with regard to the cost and technical suitability of these repairs and the charterer shall collect the pertinent receipts against which he shall be refunded by the owner at the end of the charter.</p> <p>9. If any accident or damage is caused by the yacht, the charterer shall request from the nearest port authority to ascertain the damage or accident and the circumstances in which it has been caused and to make a written record and statement about it and he shall notify the owner at the same time.</p>
<b>Cancellation or premature termination</b>	<p>10. In the event of cancellation of the charter by the charterer, for any reason, except as mentioned in clause 2 (c) (III), after signing this agreement, the following cancellation policy will apply depending on the time-interval between the booking confirmation and the cancellation date:</p> <p>a. Cancellation fee of 30% of the total charter fee, for bookings cancelled in a period more than 60 days prior to boat embarkation.</p> <p>b. Cancellation fee of 50% of the total charter fee, for bookings cancelled within a period of 59-31 days prior to boat embarkation.</p> <p>c. Cancellation fee of 100% of the total fee, for bookings cancelled in a period less than 30 days prior to boat embarkation.</p> <p>In case that the yacht under cancellation is re-chartered to another charterer for the same period and under the same conditions only the dossier expenses will be charged (3% of the total charter fee or minimum EUR 200,00). In the event that the charterer should elect to terminate the charter and deliver the yacht prior to the date designated in this agreement, the owner shall not be liable to the return of any proportional part of the hire money.</p>
<b>Total loss of yacht</b>	<p>11. Should the yacht become an actual or constructive total loss before or during the charter period, this agreement shall be deemed to be at an end and the charterer shall recover from the owner all charter monies paid in advance to the owner only in case the loss has occurred before the charter period, or during the charter period, provided that the charterer or his crew were not responsible for the loss.</p>
<b>Special provisions Brokers</b>	<p>12. The special provisions if any, set out in the schedule hereto are fully accepted and form part of this agreement.</p> <p>13. The brokers act in good faith on behalf of both owner and charterer but contract as brokers only and in no way incur any liability for any acts, matters or things done, committed, omitted or suffered by either party, except for the responsibilities provided by the pertinent legislation of Greece.</p>
<b>Arbitration of disputes</b>	<p>14. In the event of any dispute arising between the parties hereto with respect to this agreement or anything herein contained the same shall be referred to two arbitrators in Greece one to be appointed by each party, whose decision shall be final or to an umpire to be appointed by such arbitrators, if and when they shall disagree, the decision in such event of the umpire to be final.</p>